



Board Report December 17, 2019

2019-2020 Annual Fund Campaign

Goal: \$750,000 and 100% participation from board, faculty & staff, and parents.

FY20 Progress to Date

\$835,712 Raised
\$666,118 Raised from Parents (\$94,889 pledges)
\$15,886 Raised from GPSF
\$134,380 Raised from Trustees
\$23,066 Company Matches
\$955 Raised from Alum and PAL
100% Faculty and Staff Participation
100% Board Participation
99% Parent Participation
\$2,037 Average Parent Gift
\$5,710 Average Trustee Gift
112 Leadership Donors**

FY19

\$641,911 Raised to Date
\$433,873 Raised from Parents
\$39,630 Raised from Grandparents/SF
\$144,514 Raised from Trustees
\$45,285 Company Matches
\$9,250.00 Alum and Parent of Alum
100% Faculty and Staff Participation
100% Board Participation
96% Parent Participation
\$1,377.38 Average Parent Gift
\$6,568.83 Average Trustee Gift
82 Leadership Donors**

***including Trustees, Matching Gifts, Grandparents & Non-parent Trustees*

Mission Match

\$83,423 Raised in Match Fund (Board, Early Givers, and Donors)

Over \$250,000 in Increased Gifts

57% of families increase their gift

23% of families stayed the same

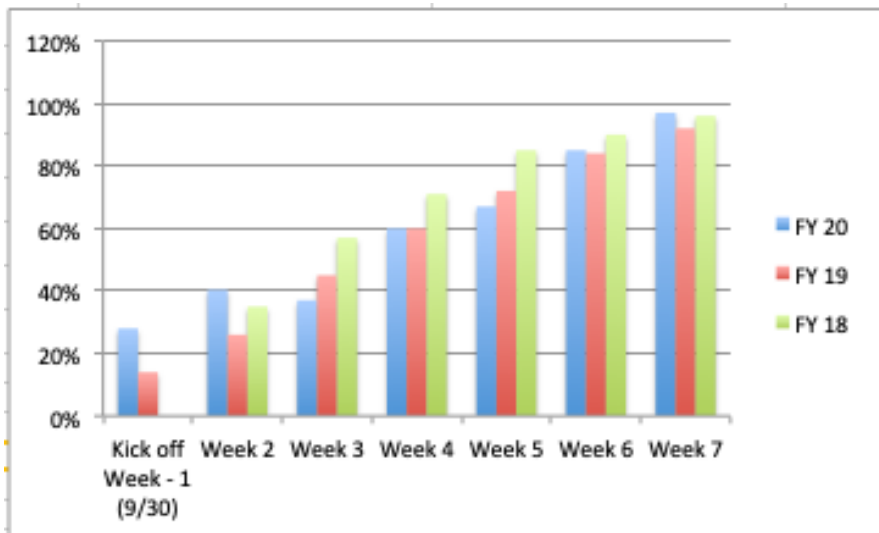
20% of families decreased their gift



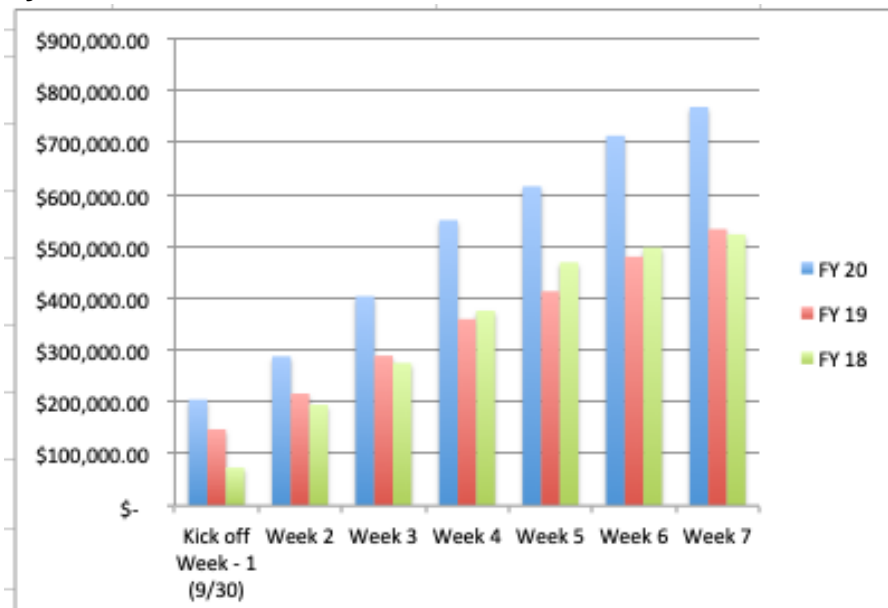
Year to Year Comparison By Week

Timing	FY 20	FY 20%	FY 19	FY 19%
Kick off Week - 1 (9/30)	\$ 204,538.00	28%	\$ 147,266.01	14%
All Community - 2	\$ 287,831.60	40%	\$ 216,126.00	26%
All Community - 3	\$ 403,698.56	37%	\$ 289,000.00	45%
All Community - 4	\$ 550,434.97	60%	\$ 359,657.00	60%
All Community - 5	\$ 615,451.97	67%	\$ 413,147.00	72%
All Community - 6	\$ 713,050.97	85%	\$ 480,000.00	84%
All Community - 7	\$ 768,425.97	97%	\$533,000**	92%
Post Finish Line (12/17)	\$ 835,712.17	99%		

By Participation



By Revenue



Participation By Class

Nineteen classes have reached 100% participation. Congratulations Leaping Lizards, Starfish, Teddybears, TK Alligators, Kindergarten Sequoias, Kindergarten Redwoods, 1st Hawks, 1st Owls, 2nd Octopuses, 3rd Pelicans, 4th Hummingbirds, 4th Marbled Murrelets, 5 Blue, 5 Green, 6 Blue, 6 Green, 7 Green, 8 Blue and 8 Green.

